

Gallatin Association of REALTORS®

2018 – 2019 Continuing Education Schedule

Date and Time	Course Name and Location	Sponsor	Speaker	Cr.
Nov. 7 th , 2018 8am - Noon	Supervising Broker Update The Commons	Montana Title & Escrow Fairway Mortgage	Zane Sullivan	4
Nov. 7 th , 2018 1pm -5pm	Montana Forms The Commons	Montana Title & Escrow Fairway Mortgage	Zane Sullivan	4
Dec. 5 th , 2018 8am - Noon	REALTOR/Consumer Safety in the Field Hilton Garden Inn Bozeman	Cornerstone Home Lending	Will Parker	4
Dec. 5 th , 2018 1pm – 3pm	Hacked and the Money is Gone: What's my Liability? Hilton Garden Inn Bozeman	Cornerstone Home Lending	Bill Gowen	2
Jan. 18 th 9am - Noon	Code of Ethics Hilton Garden Inn Bozeman	Cornerstone Home Lending	Diane Disbrow	3
Jan 18 th 1pm – 4pm	Dual Agency Hilton Garden Inn Bozeman	RedPoint Home Inspections	Diane Disbrow	3
Feb 1 st 8am – 5pm	CRS Course: Win-Win Negotiation Techniques Hilton Garden Inn Bozeman	U.S. Bank	Mark Given	8
March 6 th 8am - Noon	Property Management Essentials: Trust Accounting and Client Relationships (Satisfies MT BRR Property Management Trust Accounting Course Requirement) Hilton Garden Inn Bozeman	RedPoint Home Inspections	Marc Cunningham	4
March 6 th 1pm – 5pm	9 Business Essentials for Every Real Estate Professional Hilton Garden Inn Bozeman	Cornerstone Home Lending	Marc Cunningham	4
April 15 th 8am – Noon	Secrets to Marketing Success Hilton Garden inn Bozeman	American Land Title Fairway Mortgage	Chandra Hall	4
April 15 th 1pm – 5pm	Finance & Regulation: Critical Rules, Reforms, and New Realities Hilton Garden Inn Bozeman	American Land Title Cornerstone Home Lending	Chandra Hall	4
May 1 st 8am - Noon	Practical Self Defense Techniques Without a Firearm Hilton Garden Inn Bozeman	Cornerstone Home Lending	Sal Navarro	4
May 2 nd 9am - Noon	Water Rights El Western Cabins & Lodges - Ennis	American Land Title	Kathy Olsen	3
May 2 nd 1pm – 5pm	Legal Forum El Western Cabins & Lodges - Ennis	American Land Title	Zane Sullivan	4
May 3 rd 8am - Noon	Montana Forms Copper King Hotel - Butte	Fairway Mortgage	Zane Sullivan	4
May 3 rd 1pm – 5pm	Code of Ethics Copper King Hotel - Butte	Fairway Mortgage	Terri Welborn	4
June 5 th 9am - Noon	1031 Exchange Fundamentals Buck's T4 Lodge – Big Sky	First Community Bank	Shauna Romrell	3
June 5 th 1pm – 5pm	Conserving Land and Protecting Water Big Sky Buck's T4 Lodge – Big Sky	A Preferred Mortgage Company	Gallatin River Task Force	4
Aug 7 th 8am – Noon	How to Work with Investment Property <u>BUYERS</u> Hilton Garden Inn Bozeman	Fairway Mortgage	Tom Lundstedt	4
Aug 7 th 1pm – 5pm	How to Work with Investment Property <u>SELLERS</u> Hilton Garden Inn Bozeman	Hunter Homes Inspection and Consulting	Tom Lundstedt	4
Sept 4 th 8am - Noon	Supervising Broker Update Hilton Garden Inn Bozeman	TourFactory	Zane Sullivan	4
Sept 4 th 1pm – 3pm	Short Sales, Foreclosures, & Seller Financing Hilton Garden Inn Bozeman	Cornerstone Home Lending	Zane Sullivan	2
Sept 4 th 3pm – 5pm	Legal Forum Hilton Garden Inn Bozeman	Cornerstone Home Lending	Zane Sullivan	2
Oct 2 nd 8am – Noon	Code of Ethics Hilton Garden Inn Bozeman	American Land Title Fairway Mortgage	Terri Welborn	4
Oct 2 nd 1pm – 5pm	Conserving Land and Protecting Water Bozeman Hilton Garden Inn Bozeman	American Land Title	Gallatin River Task Force	4