

# Local Market Update – July 2017

This is a research tool provided by the Big Sky Country MLS



## Bozeman City Limits

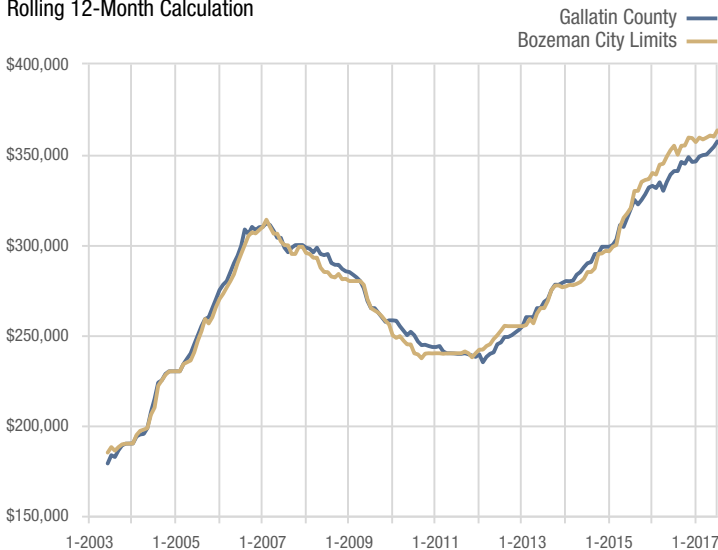
Single Family	July			Year to Date		
	2016	2017	% Change	Thru 7-2016	Thru 7-2017	% Change
<b>Key Metrics</b>						
New Listings	62	<b>64</b>	+ 3.2%	469	<b>438</b>	- 6.6%
Pending Sales	55	<b>49</b>	- 10.9%	404	<b>366</b>	- 9.4%
Closed Sales	57	<b>64</b>	+ 12.3%	333	<b>333</b>	0.0%
Days on Market Until Sale	51	<b>46</b>	- 9.8%	68	<b>61</b>	- 10.3%
Median Sales Price*	\$351,159	<b>\$382,000</b>	+ 8.8%	\$359,900	<b>\$375,000</b>	+ 4.2%
Average Sales Price*	\$392,831	<b>\$423,122</b>	+ 7.7%	\$399,657	<b>\$414,500</b>	+ 3.7%
Percent of List Price Received*	99.1%	<b>99.2%</b>	+ 0.1%	99.0%	<b>99.5%</b>	+ 0.5%
Inventory of Homes for Sale	163	<b>123</b>	- 24.5%	—	—	—
Months Supply of Inventory	3.3	<b>2.6</b>	- 21.2%	—	—	—

Condo/Townhouse	July			Year to Date		
	2016	2017	% Change	Thru 7-2016	Thru 7-2017	% Change
<b>Key Metrics</b>						
New Listings	33	<b>44</b>	+ 33.3%	323	<b>342</b>	+ 5.9%
Pending Sales	38	<b>39</b>	+ 2.6%	322	<b>310</b>	- 3.7%
Closed Sales	49	<b>37</b>	- 24.5%	270	<b>228</b>	- 15.6%
Days on Market Until Sale	44	<b>51</b>	+ 15.9%	61	<b>79</b>	+ 29.5%
Median Sales Price*	\$222,700	<b>\$278,500</b>	+ 25.1%	\$235,000	<b>\$270,000</b>	+ 14.9%
Average Sales Price*	\$242,706	<b>\$354,613</b>	+ 46.1%	\$249,815	<b>\$316,550</b>	+ 26.7%
Percent of List Price Received*	99.2%	<b>100.3%</b>	+ 1.1%	98.9%	<b>99.8%</b>	+ 0.9%
Inventory of Homes for Sale	84	<b>63</b>	- 25.0%	—	—	—
Months Supply of Inventory	2.3	<b>1.7</b>	- 26.1%	—	—	—

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

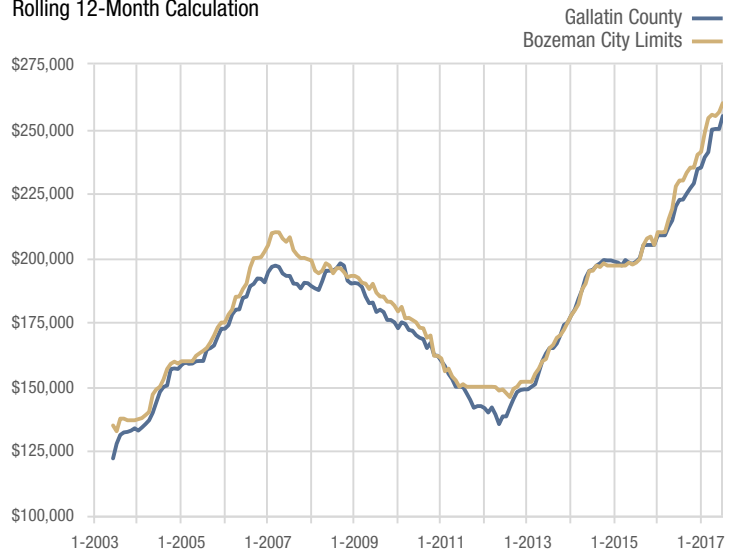
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo

Rolling 12-Month Calculation



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## Bozeman Areas Outside City Limits

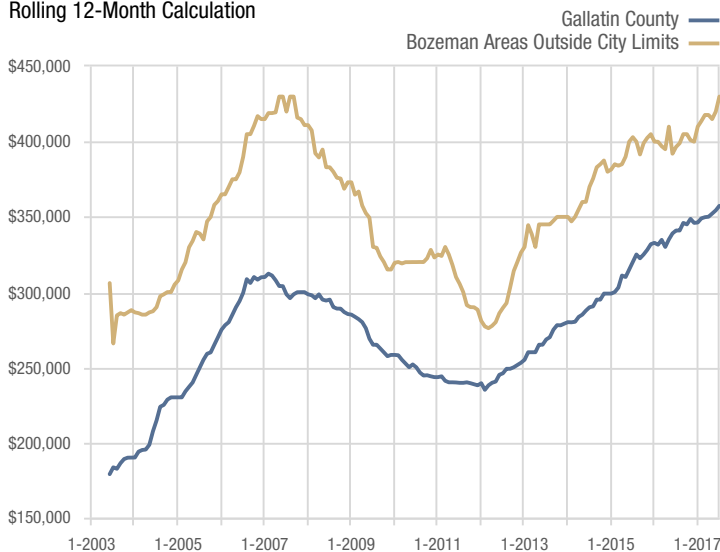
Single Family	July			Year to Date		
	2016	2017	% Change	Thru 7-2016	Thru 7-2017	% Change
<b>Key Metrics</b>						
New Listings	80	61	- 23.8%	460	380	- 17.4%
Pending Sales	46	42	- 8.7%	332	257	- 22.6%
Closed Sales	50	45	- 10.0%	280	242	- 13.6%
Days on Market Until Sale	69	88	+ 27.5%	90	85	- 5.6%
Median Sales Price*	\$402,500	<b>\$474,000</b>	+ 17.8%	\$395,050	<b>\$447,000</b>	+ 13.2%
Average Sales Price*	\$589,336	<b>\$586,428</b>	- 0.5%	\$506,531	<b>\$572,996</b>	+ 13.1%
Percent of List Price Received*	98.5%	<b>100.2%</b>	+ 1.7%	98.1%	<b>98.2%</b>	+ 0.1%
Inventory of Homes for Sale	243	186	- 23.5%	—	—	—
Months Supply of Inventory	6.0	5.2	- 13.3%	—	—	—

Condo/Townhouse	July			Year to Date		
	2016	2017	% Change	Thru 7-2016	Thru 7-2017	% Change
<b>Key Metrics</b>						
New Listings	6	9	+ 50.0%	45	53	+ 17.8%
Pending Sales	7	9	+ 28.6%	40	47	+ 17.5%
Closed Sales	5	6	+ 20.0%	33	30	- 9.1%
Days on Market Until Sale	14	44	+ 214.3%	41	51	+ 24.4%
Median Sales Price*	\$229,000	<b>\$255,950</b>	+ 11.8%	\$224,900	<b>\$250,000</b>	+ 11.2%
Average Sales Price*	\$250,800	<b>\$256,817</b>	+ 2.4%	\$229,117	<b>\$261,325</b>	+ 14.1%
Percent of List Price Received*	100.0%	<b>100.6%</b>	+ 0.6%	99.7%	<b>99.0%</b>	- 0.7%
Inventory of Homes for Sale	9	7	- 22.2%	—	—	—
Months Supply of Inventory	1.3	1.3	0.0%	—	—	—

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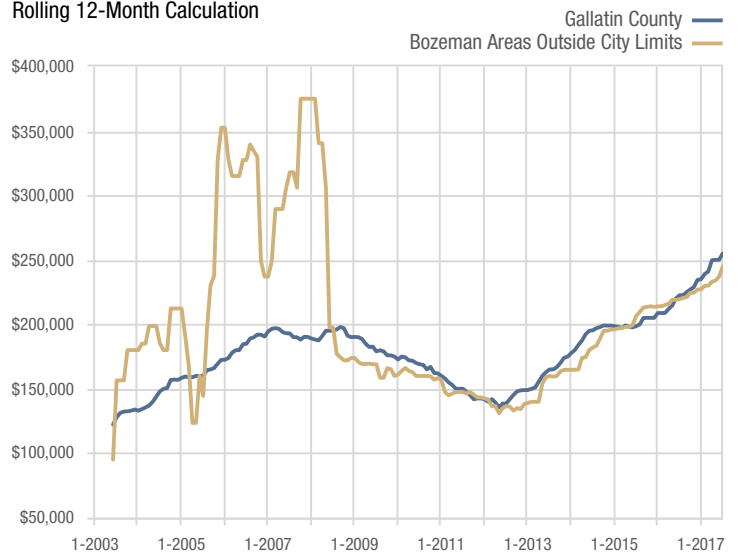
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo

Rolling 12-Month Calculation



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## Belgrade

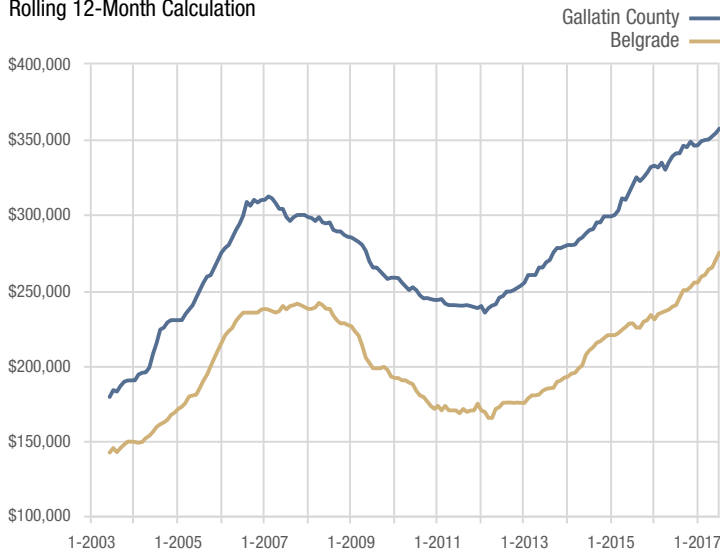
Single Family	July			Year to Date		
	2016	2017	% Change	Thru 7-2016	Thru 7-2017	% Change
<b>Key Metrics</b>						
New Listings	46	<b>39</b>	- 15.2%	238	<b>259</b>	+ 8.8%
Pending Sales	29	<b>27</b>	- 6.9%	192	<b>227</b>	+ 18.2%
Closed Sales	27	<b>35</b>	+ 29.6%	163	<b>202</b>	+ 23.9%
Days on Market Until Sale	38	<b>32</b>	- 15.8%	43	<b>46</b>	+ 7.0%
Median Sales Price*	\$259,900	<b>\$296,000</b>	+ 13.9%	\$249,900	<b>\$282,200</b>	+ 12.9%
Average Sales Price*	\$300,646	<b>\$349,240</b>	+ 16.2%	\$281,638	<b>\$327,733</b>	+ 16.4%
Percent of List Price Received*	99.0%	<b>99.7%</b>	+ 0.7%	99.3%	<b>98.9%</b>	- 0.4%
Inventory of Homes for Sale	75	<b>58</b>	- 22.7%	—	—	—
Months Supply of Inventory	3.3	<b>2.1</b>	- 36.4%	—	—	—

Condo/Townhouse	July			Year to Date		
	2016	2017	% Change	Thru 7-2016	Thru 7-2017	% Change
<b>Key Metrics</b>						
New Listings	9	<b>4</b>	- 55.6%	53	<b>55</b>	+ 3.8%
Pending Sales	10	<b>10</b>	0.0%	61	<b>59</b>	- 3.3%
Closed Sales	8	<b>15</b>	+ 87.5%	49	<b>50</b>	+ 2.0%
Days on Market Until Sale	7	<b>55</b>	+ 685.7%	60	<b>35</b>	- 41.7%
Median Sales Price*	\$160,000	<b>\$183,500</b>	+ 14.7%	\$163,000	<b>\$182,750</b>	+ 12.1%
Average Sales Price*	\$156,850	<b>\$173,667</b>	+ 10.7%	\$158,741	<b>\$182,592</b>	+ 15.0%
Percent of List Price Received*	99.1%	<b>98.4%</b>	- 0.7%	99.2%	<b>99.3%</b>	+ 0.1%
Inventory of Homes for Sale	5	<b>2</b>	- 60.0%	—	—	—
Months Supply of Inventory	0.7	<b>0.3</b>	- 57.1%	—	—	—

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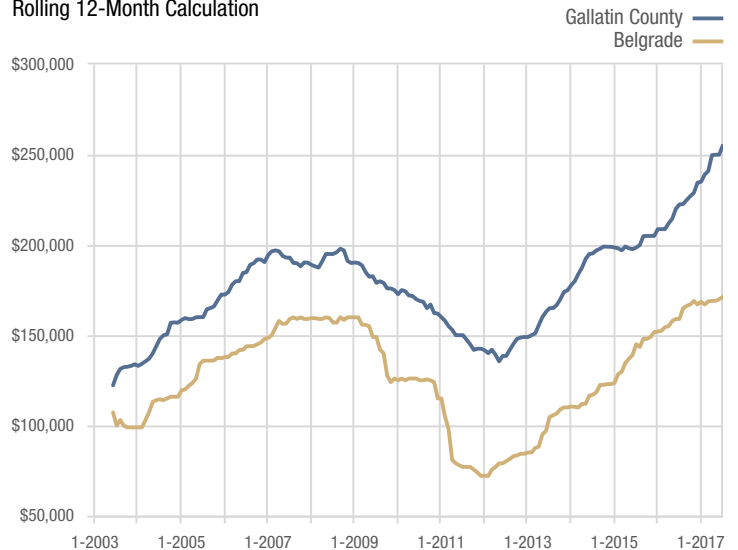
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Rolling 12-Month Calculation



### Median Sales Price - Condo

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## Greater Manhattan

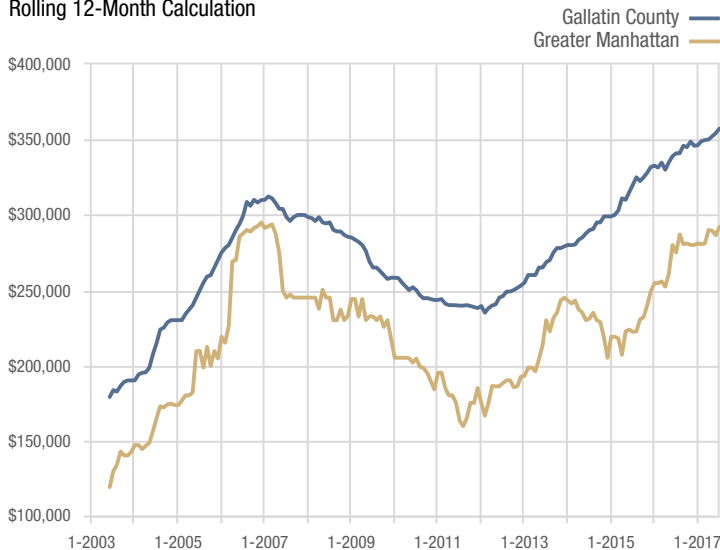
Single Family	July			Year to Date		
	2016	2017	% Change	Thru 7-2016	Thru 7-2017	% Change
<b>Key Metrics</b>						
New Listings	10	7	- 30.0%	68	50	- 26.5%
Pending Sales	9	7	- 22.2%	46	40	- 13.0%
Closed Sales	5	8	+ 60.0%	33	35	+ 6.1%
Days on Market Until Sale	8	66	+ 725.0%	76	68	- 10.5%
Median Sales Price*	\$237,000	<b>\$313,450</b>	+ 32.3%	\$257,000	<b>\$307,000</b>	+ 19.5%
Average Sales Price*	\$257,700	<b>\$346,100</b>	+ 34.3%	\$322,920	<b>\$367,177</b>	+ 13.7%
Percent of List Price Received*	98.5%	<b>98.0%</b>	- 0.5%	98.6%	<b>98.5%</b>	- 0.1%
Inventory of Homes for Sale	29	20	- 31.0%	—	—	—
Months Supply of Inventory	5.1	3.9	- 23.5%	—	—	—

Condo/Townhouse	July			Year to Date		
	2016	2017	% Change	Thru 7-2016	Thru 7-2017	% Change
<b>Key Metrics</b>						
New Listings	0	2	—	5	8	+ 60.0%
Pending Sales	0	1	—	8	7	- 12.5%
Closed Sales	1	1	0.0%	9	5	- 44.4%
Days on Market Until Sale	221	7	- 96.8%	112	9	- 92.0%
Median Sales Price*	\$174,900	<b>\$104,000</b>	- 40.5%	\$174,900	<b>\$147,500</b>	- 15.7%
Average Sales Price*	\$174,900	<b>\$104,000</b>	- 40.5%	\$162,828	<b>\$159,300</b>	- 2.2%
Percent of List Price Received*	100.0%	<b>99.0%</b>	- 1.0%	97.5%	<b>98.8%</b>	+ 1.3%
Inventory of Homes for Sale	2	1	- 50.0%	—	—	—
Months Supply of Inventory	1.2	0.7	- 41.7%	—	—	—

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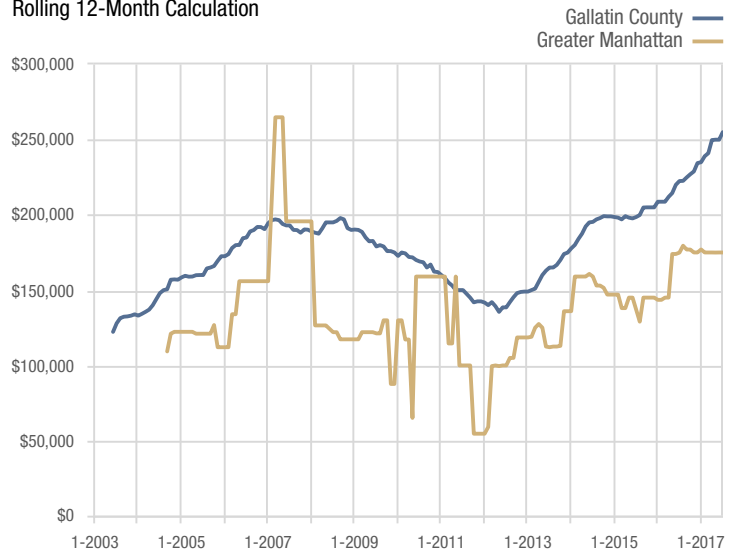
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo

Rolling 12-Month Calculation



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## Greater Three Forks

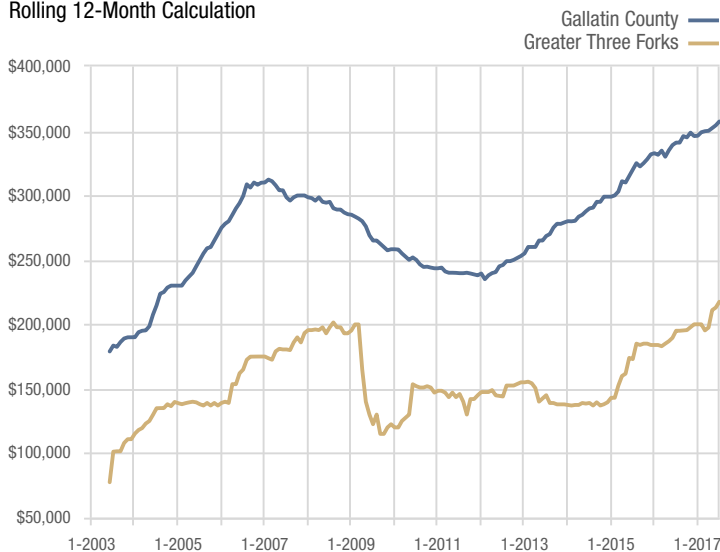
Single Family	July			Year to Date		
	2016	2017	% Change	Thru 7-2016	Thru 7-2017	% Change
<b>Key Metrics</b>						
New Listings	5	7	+ 40.0%	34	43	+ 26.5%
Pending Sales	0	5	—	26	24	- 7.7%
Closed Sales	6	3	- 50.0%	23	17	- 26.1%
Days on Market Until Sale	78	32	- 59.0%	70	89	+ 27.1%
Median Sales Price*	\$195,450	<b>\$260,000</b>	+ 33.0%	\$195,500	<b>\$239,900</b>	+ 22.7%
Average Sales Price*	\$192,800	<b>\$266,500</b>	+ 38.2%	\$204,728	<b>\$240,329</b>	+ 17.4%
Percent of List Price Received*	91.7%	<b>99.4%</b>	+ 8.4%	94.9%	<b>96.6%</b>	+ 1.8%
Inventory of Homes for Sale	16	19	+ 18.8%	—	—	—
Months Supply of Inventory	4.0	5.1	+ 27.5%	—	—	—

Condo/Townhouse	July			Year to Date		
	2016	2017	% Change	Thru 7-2016	Thru 7-2017	% Change
<b>Key Metrics</b>						
New Listings	0	0	—	0	0	—
Pending Sales	0	0	—	0	1	—
Closed Sales	0	1	—	0	2	—
Days on Market Until Sale	—	290	—	—	154	—
Median Sales Price*	—	<b>\$235,000</b>	—	—	<b>\$238,368</b>	—
Average Sales Price*	—	<b>\$235,000</b>	—	—	<b>\$238,368</b>	—
Percent of List Price Received*	—	<b>100.0%</b>	—	—	<b>101.4%</b>	—
Inventory of Homes for Sale	0	7	—	—	—	—
Months Supply of Inventory	—	7.0	—	—	—	—

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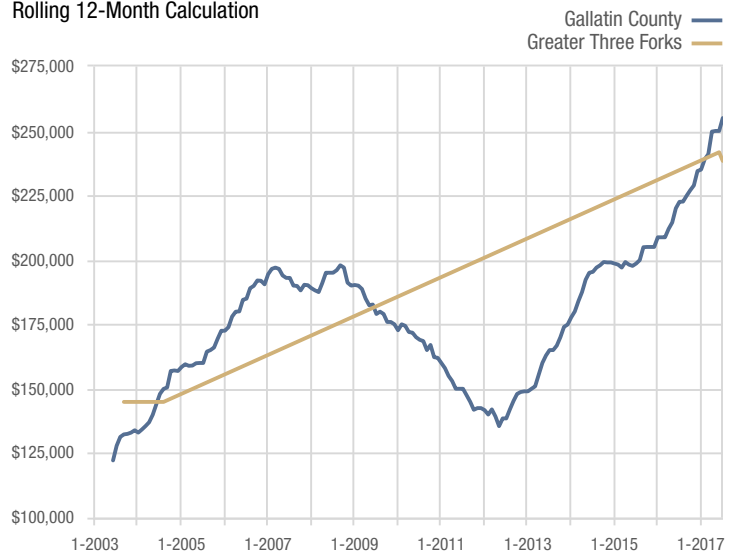
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo

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## Greater Big Sky

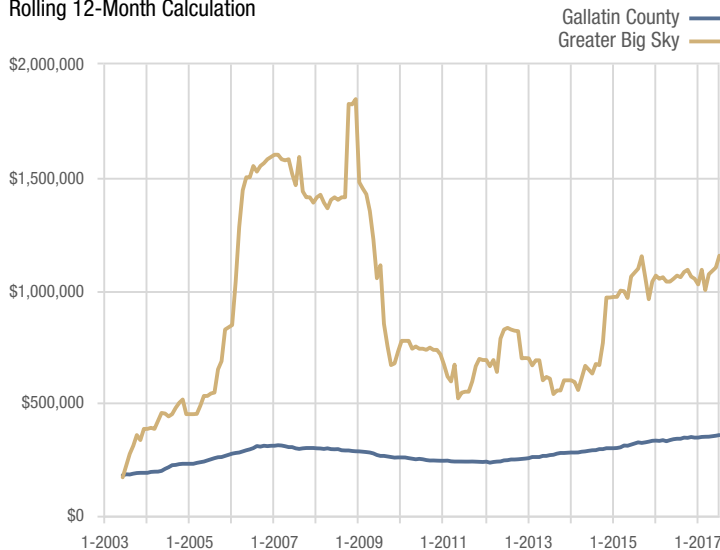
Single Family	July			Year to Date		
	2016	2017	% Change	Thru 7-2016	Thru 7-2017	% Change
<b>Key Metrics</b>						
New Listings	23	16	- 30.4%	77	77	0.0%
Pending Sales	11	15	+ 36.4%	37	53	+ 43.2%
Closed Sales	5	5	0.0%	33	36	+ 9.1%
Days on Market Until Sale	302	453	+ 50.0%	240	255	+ 6.3%
Median Sales Price*	\$1,070,000	<b>\$2,220,000</b>	+ 107.5%	\$1,050,000	<b>\$1,328,750</b>	+ 26.5%
Average Sales Price*	\$1,357,800	<b>\$1,948,500</b>	+ 43.5%	\$1,575,436	<b>\$1,493,536</b>	- 5.2%
Percent of List Price Received*	92.7%	<b>95.5%</b>	+ 3.0%	95.8%	<b>94.8%</b>	- 1.0%
Inventory of Homes for Sale	97	81	- 16.5%	—	—	—
Months Supply of Inventory	18.5	11.3	- 38.9%	—	—	—

Condo/Townhouse	July			Year to Date		
	2016	2017	% Change	Thru 7-2016	Thru 7-2017	% Change
<b>Key Metrics</b>						
New Listings	16	10	- 37.5%	137	117	- 14.6%
Pending Sales	14	13	- 7.1%	92	108	+ 17.4%
Closed Sales	8	11	+ 37.5%	78	95	+ 21.8%
Days on Market Until Sale	62	52	- 16.1%	158	148	- 6.3%
Median Sales Price*	\$437,500	<b>\$395,000</b>	- 9.7%	\$310,000	<b>\$365,000</b>	+ 17.7%
Average Sales Price*	\$397,522	<b>\$434,891</b>	+ 9.4%	\$374,847	<b>\$462,406</b>	+ 23.4%
Percent of List Price Received*	100.3%	<b>96.6%</b>	- 3.7%	95.2%	<b>96.6%</b>	+ 1.5%
Inventory of Homes for Sale	153	99	- 35.3%	—	—	—
Months Supply of Inventory	11.5	6.4	- 44.3%	—	—	—

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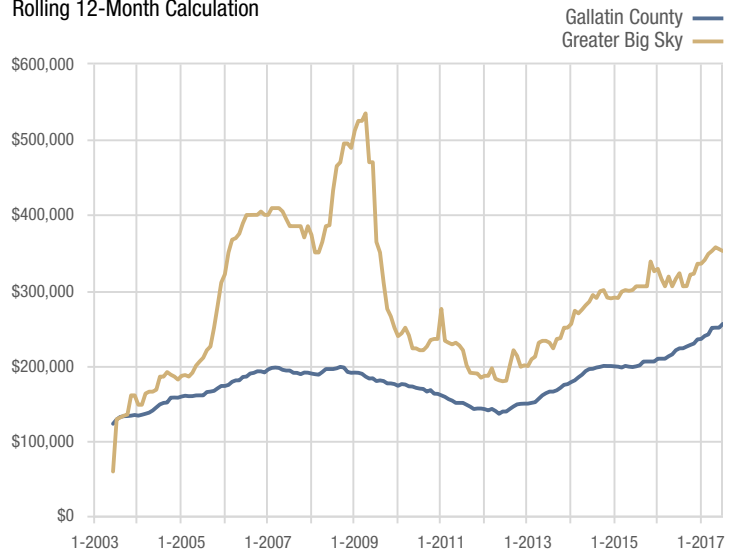
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo

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## West Yellowstone

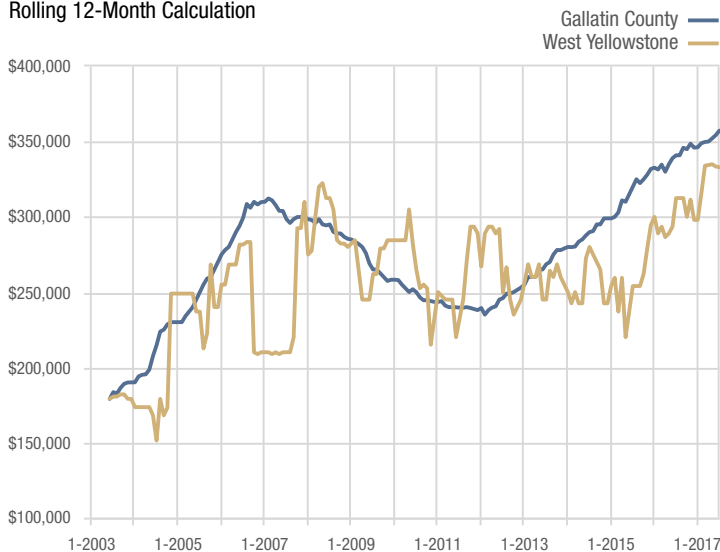
Single Family	July			Year to Date		
	2016	2017	% Change	Thru 7-2016	Thru 7-2017	% Change
<b>Key Metrics</b>						
New Listings	4	10	+ 150.0%	34	36	+ 5.9%
Pending Sales	1	8	+ 700.0%	16	21	+ 31.3%
Closed Sales	2	1	- 50.0%	14	12	- 14.3%
Days on Market Until Sale	544	285	- 47.6%	254	205	- 19.3%
Median Sales Price*	\$385,000	\$350,000	- 9.1%	\$328,975	\$342,500	+ 4.1%
Average Sales Price*	\$385,000	\$350,000	- 9.1%	\$330,496	\$417,292	+ 26.3%
Percent of List Price Received*	90.6%	95.9%	+ 5.8%	93.0%	94.2%	+ 1.3%
Inventory of Homes for Sale	35	29	- 17.1%	—	—	—
Months Supply of Inventory	16.8	9.7	- 42.3%	—	—	—

Condo/Townhouse	July			Year to Date		
	2016	2017	% Change	Thru 7-2016	Thru 7-2017	% Change
<b>Key Metrics</b>						
New Listings	0	1	—	4	6	+ 50.0%
Pending Sales	0	1	—	5	4	- 20.0%
Closed Sales	0	0	—	5	3	- 40.0%
Days on Market Until Sale	—	—	—	112	27	- 75.9%
Median Sales Price*	—	—	—	\$137,500	\$195,000	+ 41.8%
Average Sales Price*	—	—	—	\$246,900	\$164,467	- 33.4%
Percent of List Price Received*	—	—	—	95.5%	99.2%	+ 3.9%
Inventory of Homes for Sale	1	2	+ 100.0%	—	—	—
Months Supply of Inventory	0.5	2.0	+ 300.0%	—	—	—

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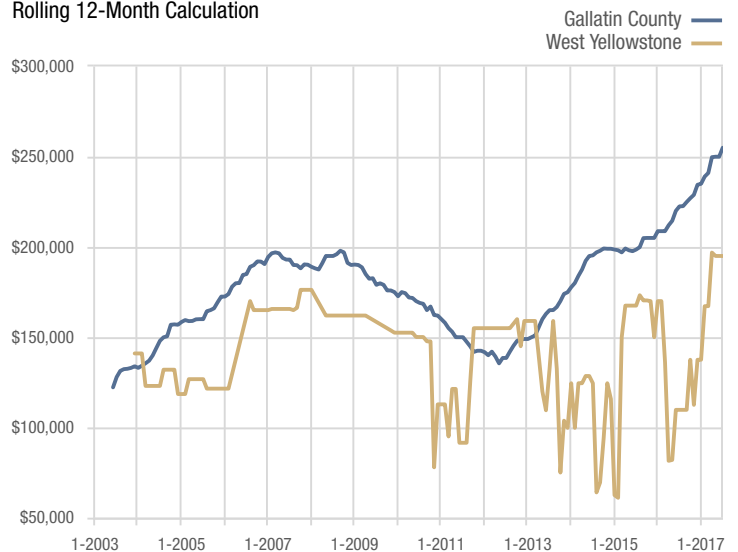
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Rolling 12-Month Calculation



### Median Sales Price - Condo

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## Livingston City Limits

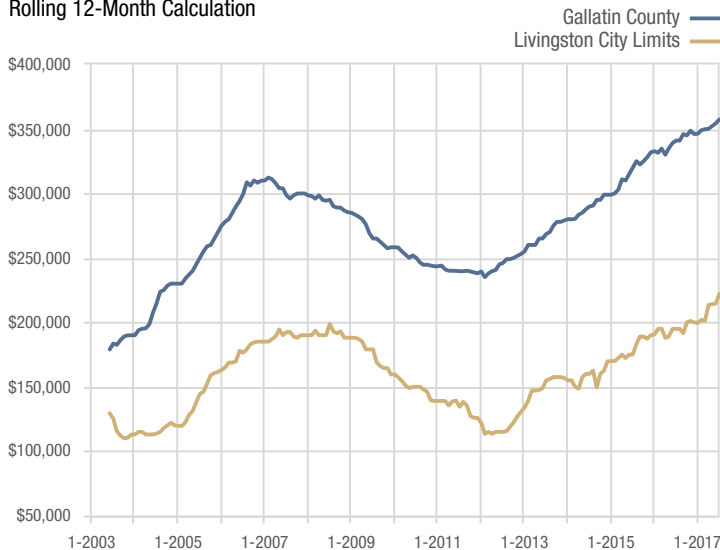
Single Family	July			Year to Date		
	2016	2017	% Change	Thru 7-2016	Thru 7-2017	% Change
<b>Key Metrics</b>						
New Listings	15	12	- 20.0%	113	102	- 9.7%
Pending Sales	12	15	+ 25.0%	84	110	+ 31.0%
Closed Sales	7	13	+ 85.7%	75	88	+ 17.3%
Days on Market Until Sale	9	74	+ 722.2%	61	61	0.0%
Median Sales Price*	\$250,000	<b>\$279,900</b>	+ 12.0%	\$200,000	<b>\$230,000</b>	+ 15.0%
Average Sales Price*	\$223,857	<b>\$268,058</b>	+ 19.7%	\$196,635	<b>\$234,587</b>	+ 19.3%
Percent of List Price Received*	98.3%	<b>97.7%</b>	- 0.6%	96.5%	<b>97.2%</b>	+ 0.7%
Inventory of Homes for Sale	45	22	- 51.1%	—	—	—
Months Supply of Inventory	3.6	1.7	- 52.8%	—	—	—

Condo/Townhouse	July			Year to Date		
	2016	2017	% Change	Thru 7-2016	Thru 7-2017	% Change
<b>Key Metrics</b>						
New Listings	3	4	+ 33.3%	10	16	+ 60.0%
Pending Sales	0	1	—	5	12	+ 140.0%
Closed Sales	0	4	—	6	8	+ 33.3%
Days on Market Until Sale	—	34	—	27	31	+ 14.8%
Median Sales Price*	—	<b>\$133,500</b>	—	\$167,000	<b>\$146,500</b>	- 12.3%
Average Sales Price*	—	<b>\$112,721</b>	—	\$163,467	<b>\$155,986</b>	- 4.6%
Percent of List Price Received*	—	<b>93.8%</b>	—	98.9%	<b>94.8%</b>	- 4.1%
Inventory of Homes for Sale	5	4	- 20.0%	—	—	—
Months Supply of Inventory	2.5	1.9	- 24.0%	—	—	—

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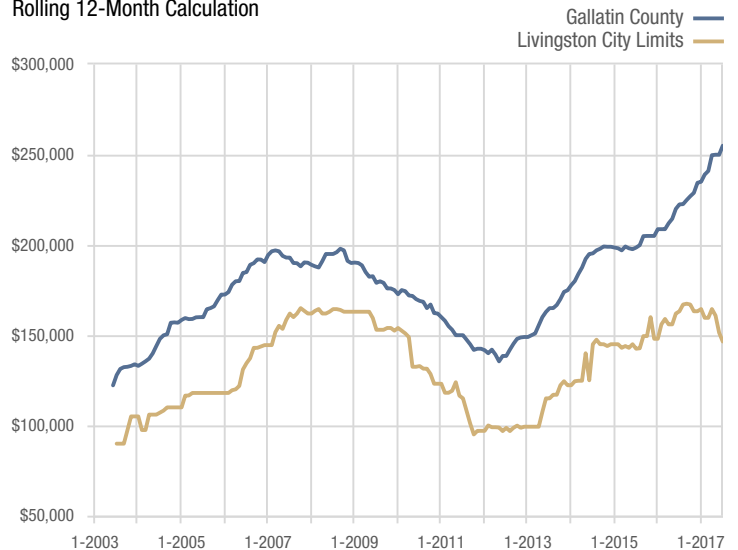
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Rolling 12-Month Calculation



### Median Sales Price - Condo

Rolling 12-Month Calculation



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# Local Market Update – July 2017

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## Park County

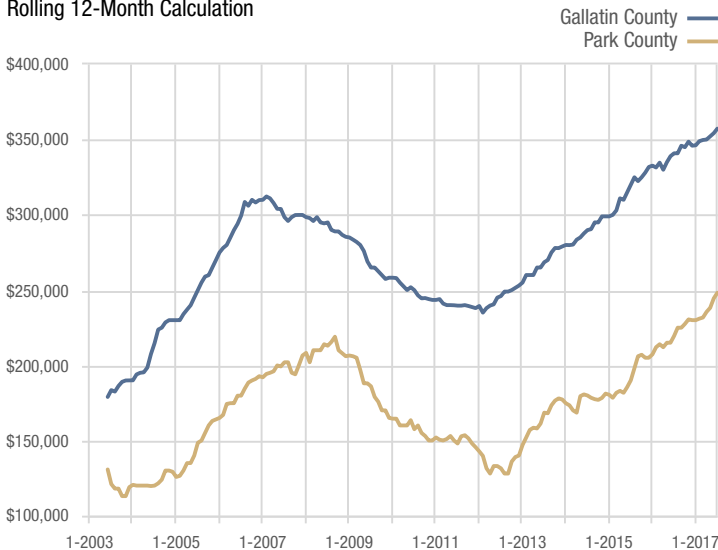
Single Family	July			Year to Date		
	2016	2017	% Change	Thru 7-2016	Thru 7-2017	% Change
<b>Key Metrics</b>						
New Listings	25	21	- 16.0%	176	165	- 6.3%
Pending Sales	15	25	+ 66.7%	115	150	+ 30.4%
Closed Sales	11	21	+ 90.9%	98	127	+ 29.6%
Days on Market Until Sale	19	110	+ 478.9%	85	83	- 2.4%
Median Sales Price*	\$279,000	<b>\$309,000</b>	+ 10.8%	\$224,450	<b>\$265,000</b>	+ 18.1%
Average Sales Price*	\$309,523	<b>\$387,160</b>	+ 25.1%	\$247,576	<b>\$306,771</b>	+ 23.9%
Percent of List Price Received*	96.8%	<b>97.4%</b>	+ 0.6%	96.1%	<b>96.6%</b>	+ 0.5%
Inventory of Homes for Sale	102	69	- 32.4%	—	—	—
Months Supply of Inventory	6.0	3.8	- 36.7%	—	—	—

Condo/Townhouse	July			Year to Date		
	2016	2017	% Change	Thru 7-2016	Thru 7-2017	% Change
<b>Key Metrics</b>						
New Listings	3	4	+ 33.3%	10	19	+ 90.0%
Pending Sales	0	1	—	5	12	+ 140.0%
Closed Sales	0	4	—	7	8	+ 14.3%
Days on Market Until Sale	—	34	—	35	31	- 11.4%
Median Sales Price*	—	<b>\$133,500</b>	—	\$169,500	<b>\$146,500</b>	- 13.6%
Average Sales Price*	—	<b>\$112,721</b>	—	\$177,971	<b>\$155,986</b>	- 12.4%
Percent of List Price Received*	—	<b>93.8%</b>	—	99.1%	<b>94.8%</b>	- 4.3%
Inventory of Homes for Sale	6	7	+ 16.7%	—	—	—
Months Supply of Inventory	2.8	3.3	+ 17.9%	—	—	—

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

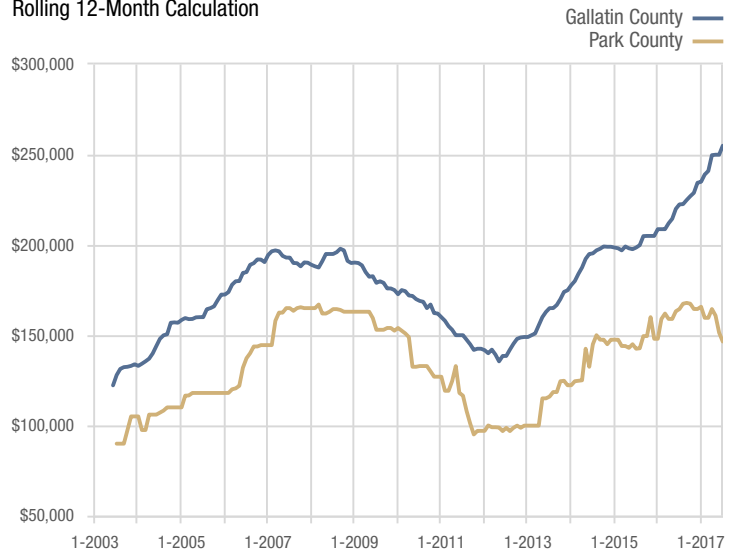
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo

Rolling 12-Month Calculation



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# Local Market Update – July 2017

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## Beaverhead County

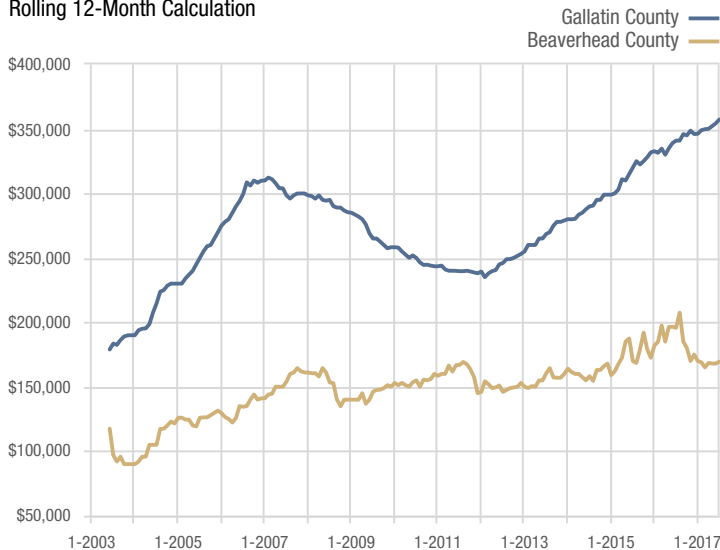
Single Family	July			Year to Date		
	2016	2017	% Change	Thru 7-2016	Thru 7-2017	% Change
<b>Key Metrics</b>						
New Listings	18	21	+ 16.7%	107	85	- 20.6%
Pending Sales	13	14	+ 7.7%	61	59	- 3.3%
Closed Sales	10	5	- 50.0%	51	47	- 7.8%
Days on Market Until Sale	151	63	- 58.3%	148	114	- 23.0%
Median Sales Price*	\$171,500	<b>\$260,000</b>	+ 51.6%	\$196,500	<b>\$190,500</b>	- 3.1%
Average Sales Price*	\$223,060	<b>\$283,600</b>	+ 27.1%	\$222,620	<b>\$208,841</b>	- 6.2%
Percent of List Price Received*	95.5%	<b>95.4%</b>	- 0.1%	94.8%	<b>94.4%</b>	- 0.4%
Inventory of Homes for Sale	79	50	- 36.7%	—	—	—
Months Supply of Inventory	10.7	6.2	- 42.1%	—	—	—

Condo/Townhouse	July			Year to Date		
	2016	2017	% Change	Thru 7-2016	Thru 7-2017	% Change
<b>Key Metrics</b>						
New Listings	0	0	—	3	2	- 33.3%
Pending Sales	0	0	—	2	2	0.0%
Closed Sales	0	0	—	2	1	- 50.0%
Days on Market Until Sale	—	—	—	159	72	- 54.7%
Median Sales Price*	—	—	—	\$127,500	<b>\$137,000</b>	+ 7.5%
Average Sales Price*	—	—	—	\$127,500	<b>\$137,000</b>	+ 7.5%
Percent of List Price Received*	—	—	—	93.1%	<b>97.9%</b>	+ 5.2%
Inventory of Homes for Sale	2	0	- 100.0%	—	—	—
Months Supply of Inventory	2.0	—	—	—	—	—

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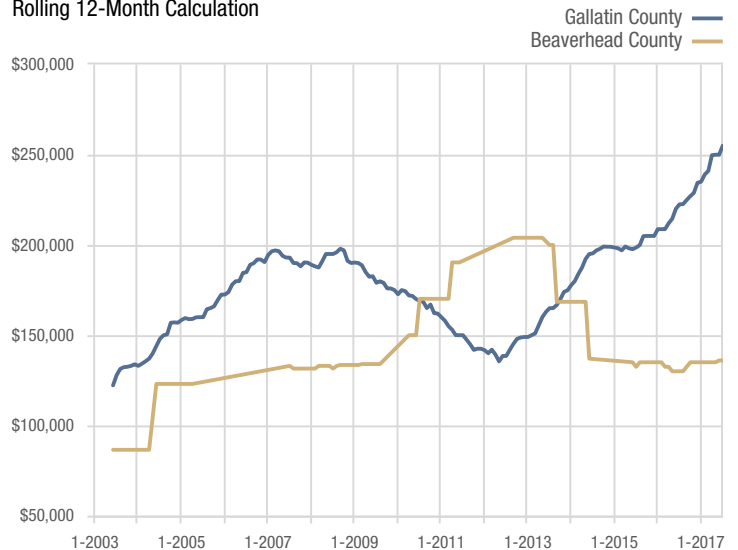
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo

Rolling 12-Month Calculation



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## Madison County

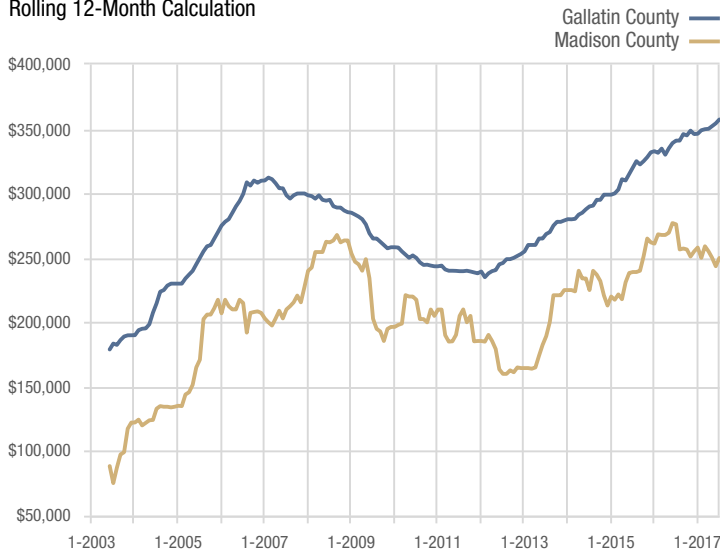
Single Family	July			Year to Date		
	2016	2017	% Change	Thru 7-2016	Thru 7-2017	% Change
<b>Key Metrics</b>						
New Listings	22	<b>27</b>	+ 22.7%	137	<b>126</b>	- 8.0%
Pending Sales	20	<b>9</b>	- 55.0%	81	<b>64</b>	- 21.0%
Closed Sales	12	<b>8</b>	- 33.3%	59	<b>51</b>	- 13.6%
Days on Market Until Sale	151	<b>134</b>	- 11.3%	186	<b>161</b>	- 13.4%
Median Sales Price*	\$226,838	<b>\$255,000</b>	+ 12.4%	\$255,000	<b>\$243,500</b>	- 4.5%
Average Sales Price*	\$251,515	<b>\$242,650</b>	- 3.5%	\$288,925	<b>\$287,086</b>	- 0.6%
Percent of List Price Received*	93.5%	<b>95.5%</b>	+ 2.1%	93.7%	<b>95.1%</b>	+ 1.5%
Inventory of Homes for Sale	143	<b>131</b>	- 8.4%	—	—	—
Months Supply of Inventory	14.3	<b>15.7</b>	+ 9.8%	—	—	—

Condo/Townhouse	July			Year to Date		
	2016	2017	% Change	Thru 7-2016	Thru 7-2017	% Change
<b>Key Metrics</b>						
New Listings	0	<b>1</b>	—	1	<b>10</b>	+ 900.0%
Pending Sales	0	<b>0</b>	—	0	<b>3</b>	—
Closed Sales	0	<b>0</b>	—	0	<b>2</b>	—
Days on Market Until Sale	—	—	—	—	<b>116</b>	—
Median Sales Price*	—	—	—	—	<b>\$198,750</b>	—
Average Sales Price*	—	—	—	—	<b>\$198,750</b>	—
Percent of List Price Received*	—	—	—	—	<b>94.3%</b>	—
Inventory of Homes for Sale	1	<b>8</b>	+ 700.0%	—	—	—
Months Supply of Inventory	1.0	<b>8.0</b>	+ 700.0%	—	—	—

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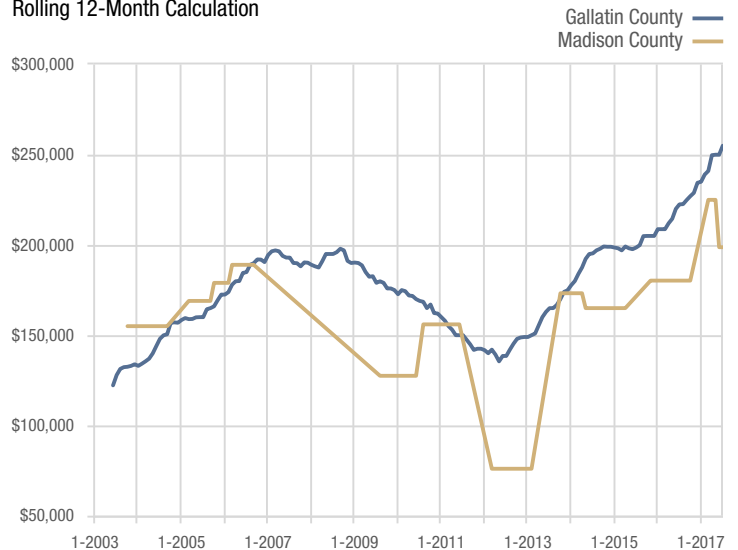
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo

Rolling 12-Month Calculation



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## Jefferson County

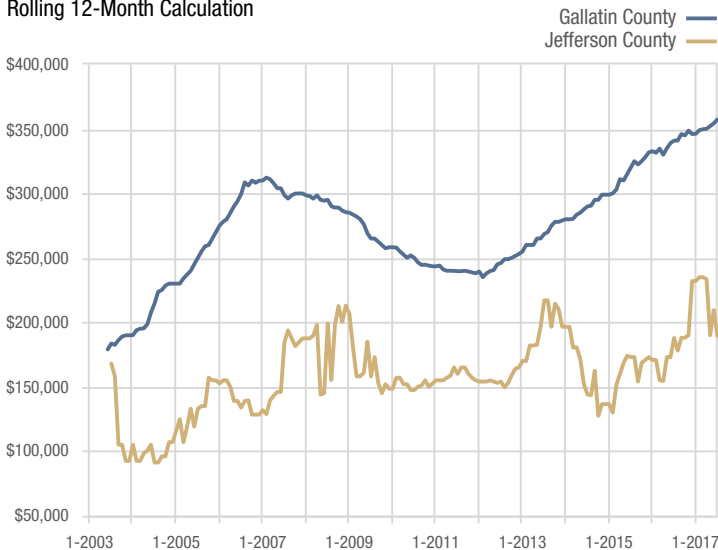
Single Family	July			Year to Date		
	2016	2017	% Change	Thru 7-2016	Thru 7-2017	% Change
<b>Key Metrics</b>						
New Listings	8	8	0.0%	35	33	- 5.7%
Pending Sales	3	1	- 66.7%	19	20	+ 5.3%
Closed Sales	4	2	- 50.0%	15	19	+ 26.7%
Days on Market Until Sale	92	396	+ 330.4%	144	159	+ 10.4%
Median Sales Price*	\$335,500	<b>\$249,500</b>	- 25.6%	\$232,000	<b>\$182,000</b>	- 21.6%
Average Sales Price*	\$336,500	<b>\$249,500</b>	- 25.9%	\$232,627	<b>\$224,364</b>	- 3.6%
Percent of List Price Received*	99.1%	<b>98.7%</b>	- 0.4%	96.6%	<b>95.2%</b>	- 1.4%
Inventory of Homes for Sale	31	24	- 22.6%	—	—	—
Months Supply of Inventory	12.2	8.0	- 34.4%	—	—	—

Condo/Townhouse	July			Year to Date		
	2016	2017	% Change	Thru 7-2016	Thru 7-2017	% Change
<b>Key Metrics</b>						
New Listings	0	0	—	0	0	—
Pending Sales	0	0	—	0	0	—
Closed Sales	0	0	—	0	0	—
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	—	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

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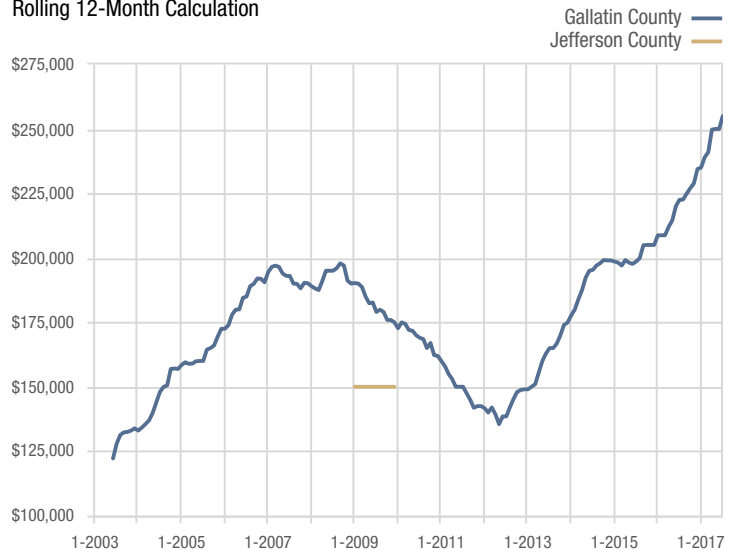
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo

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## Broadwater County

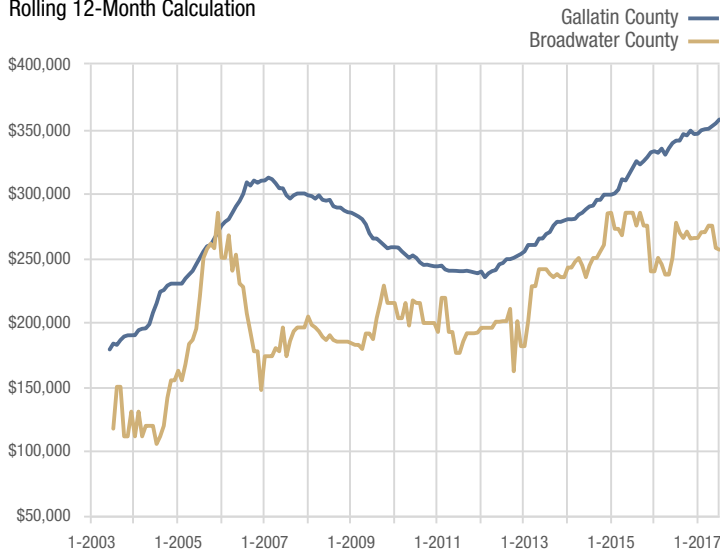
Single Family Key Metrics	July			Year to Date		
	2016	2017	% Change	Thru 7-2016	Thru 7-2017	% Change
New Listings	5	5	0.0%	57	49	- 14.0%
Pending Sales	7	3	- 57.1%	31	33	+ 6.5%
Closed Sales	4	5	+ 25.0%	23	24	+ 4.3%
Days on Market Until Sale	10	132	+ 1,220.0%	90	109	+ 21.1%
Median Sales Price*	\$475,000	\$339,000	- 28.6%	\$289,000	\$263,000	- 9.0%
Average Sales Price*	\$452,500	\$347,240	- 23.3%	\$285,078	\$267,846	- 6.0%
Percent of List Price Received*	94.1%	97.3%	+ 3.4%	96.4%	97.9%	+ 1.6%
Inventory of Homes for Sale	29	21	- 27.6%	—	—	—
Months Supply of Inventory	7.3	5.9	- 19.2%	—	—	—

Condo/Townhouse Key Metrics	July			Year to Date		
	2016	2017	% Change	Thru 7-2016	Thru 7-2017	% Change
New Listings	0	0	—	0	0	—
Pending Sales	0	0	—	0	0	—
Closed Sales	0	0	—	0	0	—
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	—	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

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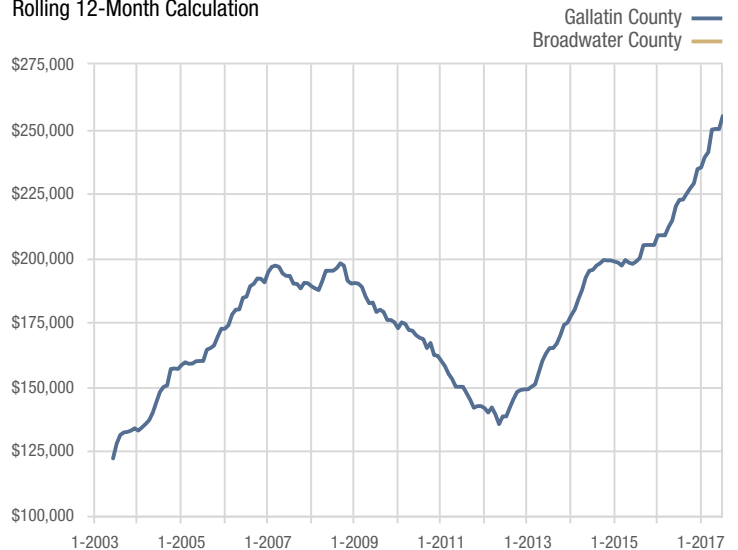
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo

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## Sweet Grass County

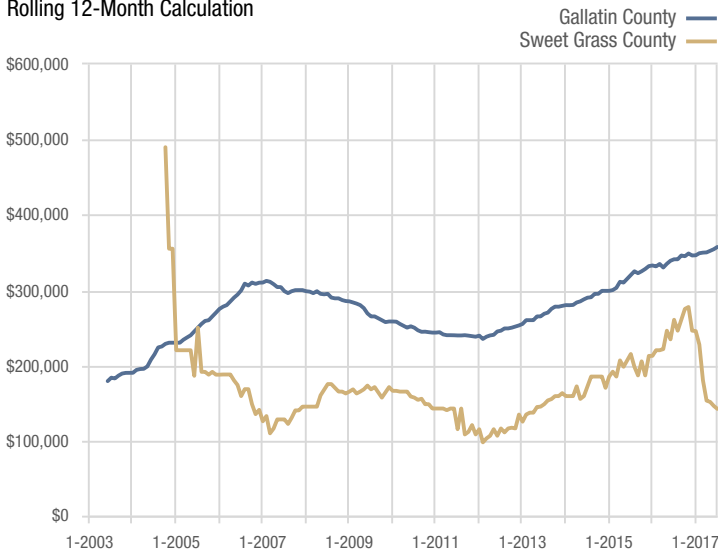
Single Family	July			Year to Date		
	2016	2017	% Change	Thru 7-2016	Thru 7-2017	% Change
<b>Key Metrics</b>						
New Listings	7	4	- 42.9%	50	41	- 18.0%
Pending Sales	3	8	+ 166.7%	25	23	- 8.0%
Closed Sales	6	4	- 33.3%	19	17	- 10.5%
Days on Market Until Sale	29	49	+ 69.0%	116	149	+ 28.4%
Median Sales Price*	\$311,500	<b>\$198,950</b>	- 36.1%	\$308,000	<b>\$150,000</b>	- 51.3%
Average Sales Price*	\$272,750	<b>\$212,225</b>	- 22.2%	\$279,947	<b>\$193,744</b>	- 30.8%
Percent of List Price Received*	94.4%	<b>96.0%</b>	+ 1.7%	92.1%	<b>93.6%</b>	+ 1.6%
Inventory of Homes for Sale	43	<b>34</b>	- 20.9%	—	—	—
Months Supply of Inventory	11.5	<b>11.0</b>	- 4.3%	—	—	—

Condo/Townhouse	July			Year to Date		
	2016	2017	% Change	Thru 7-2016	Thru 7-2017	% Change
<b>Key Metrics</b>						
New Listings	1	1	0.0%	3	2	- 33.3%
Pending Sales	0	0	—	2	1	- 50.0%
Closed Sales	0	0	—	1	2	+ 100.0%
Days on Market Until Sale	—	—	—	204	53	- 74.0%
Median Sales Price*	—	—	—	\$110,000	<b>\$104,750</b>	- 4.8%
Average Sales Price*	—	—	—	\$110,000	<b>\$104,750</b>	- 4.8%
Percent of List Price Received*	—	—	—	94.0%	<b>96.0%</b>	+ 2.1%
Inventory of Homes for Sale	2	1	- 50.0%	—	—	—
Months Supply of Inventory	2.0	<b>1.0</b>	- 50.0%	—	—	—

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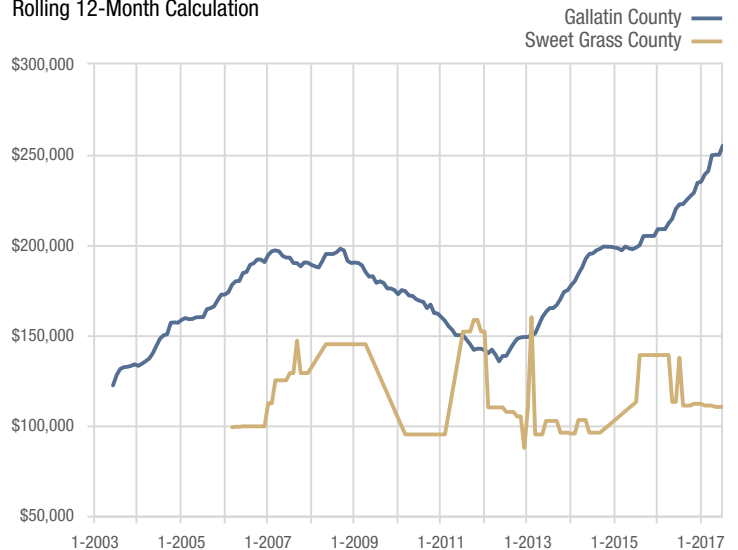
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo

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